

Allsteel Inc. Massachusetts Higher Education Consortium (MHEC)

Contract #MC11-C07

2/25/2018

Products	Combined List Per Order	Discount From List, Tailgate Delivery
Terrace, Concensys, Optimize & Approach Systems	\$1 - \$250,000	69.1%
	\$250,001-\$500,000	71.5%
	\$500,001+	Negotiable
Stride Systems, Further, Stride Benching, Align & Involve Systems	\$1 - \$250,000	66.7%
	\$250,001-\$500,000	70.2%
	\$500,001+	Negotiable
Involve Storage, Stride Storage, Stride Desking, Align Low Metal Storage, Essentials Laterals and Essentials Storage	\$1 - \$250,000	62.6%
	\$250,001-\$500,000	64.9%
	\$500,001+	Negotiable
Merge & Aware Tables	\$1 - \$250,000	60.8%
	\$250,001-\$500,000	62.0%
	\$500,001+	Negotiable
Trooper, Tolleson & Nimble Seating	\$1 - \$250,000	61.4%
	\$250,001-\$500,000	62.6%
	\$500,001+	Negotiable
Relate, Scout, Seek, Inspire & Access Seating	\$1 - \$250,000	58.4%
	\$250,001-\$500,000	59.6%
	\$500,001+	Negotiable
Acuity, #19, Mimeo, Lyric & Quip Seating	\$1 - \$250,000	57.2%
	\$250,001-\$500,000	58.4%
	\$500,001+	Negotiable
Align Wood, Veneer Worksurfaces, Task Lighting & Ergonomic Tools	\$1 - \$250,000	54.8%
	\$250,001-\$500,000	57.2%
	\$500,001+	Negotiable
Gather Collection, Clarity & Retreat Seating	\$1 - \$250,000	47.8%
	\$250,001-\$500,000	48.4%
	\$500,001+	Negotiable