

# Case Study

## Industry

Mining

## Products

Concensys, Get Set™ training tables, Marbles® café tables, Sum™ seating

## Opportunity

Providing quick and easily changeable solutions that accommodate growth while seamlessly integrating with existing Concensys products used in the workspace.

## Color Palette

### Panel Fabric

AE935 Aero Sunset

### Paint

P27 Black

### Surfaces

LT5A Desert Zephyr

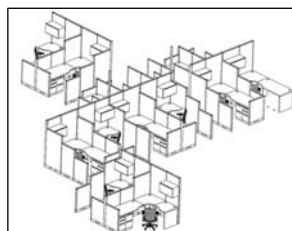
### Sum Fabric

Whisper Vinyl Camel



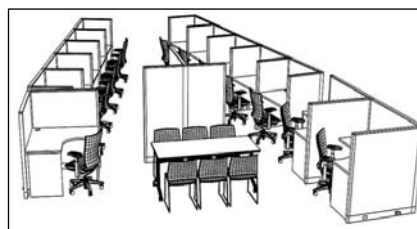
## Concensys® Provides Flexibility for World's Leading Contract Driller

As one of the world's leading contract drillers has rapidly changing personnel needs as projects are earned. Concensys offers the speed and simplicity needed for reconfiguration and expansion to help facilities managers easily coordinate the process.



**Reasons for Success** Their use of office space and configurations continually change. In addition to the everyday business conducted in their headquarters, new projects earned require bringing in engineers from around the world on short notice. This creates a need for additional workstations in a building that is rapidly nearing total capacity.

*"They were running out of room, so they asked us to change single private offices into space for two or three people,"* said the Allsteel Dealer.



Reconfiguring the private offices was simple because Concensys today is compatible with the Concensys systems products purchased years ago. In other work areas, the ability to easily reconfigure allows them to maximize space as demand increases, utilizing their building to its fullest potential while delaying the need to invest in more space.

Just as important to them is speed, so quickly reacting to their needs is critical. With Concensys, the Allsteel dealer is able to design, order, and install new projects within 10 days by utilizing Allsteel's Express Solutions® program.

*"It gets here quick,"* said the facilities manager. *"We've added so many people that speed is important. People also tell us it looks elegant, which is rare for cubicles."*

Strong, fast, and friendly - Concensys is a simple, durable system solution that can be provided in days instead of weeks. When you have to get up and running fast, Allsteel and Concensys delivers!