

Case Study

Industry

Incentive Company

Products

Terrace 2.6, Essentials™

Workstations

100 workstations, 17 private offices

Opportunity

Create an inspiring environment while transitioning some employees from offices to workstations, all with a small kit of parts usable for both open and private offices.

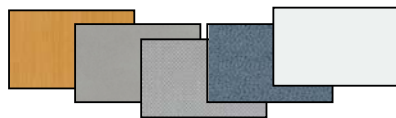
Color Palette

Panels

EP Platinum Metallic
ME625 Metallation Stainless
GG918 Galaxy Blueberry
Frosted Glass

Worksurfaces

CE873 Cleargrain™ Honey Maple

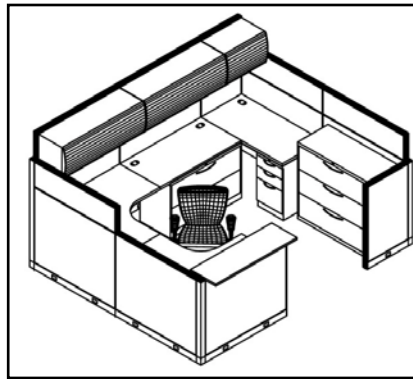


Terrace® Motivates Incentive Company

When the world's largest incentive company's core business is helping organizations motivate people, keeping its own employees motivated is critical. With Terrace, they found the flexible solution they were looking for when renovating their world headquarters.

Reasons for Success

Critical to the company during the updating of their headquarters was a flexible and easy-to-reconfigure solution that could adapt as their future office needs change. To address this need, the dealer and Allsteel created an open and collaborative environment utilizing a small kit of parts usable in both open and private offices along with 48" height panels for the open plan.



Due to their expansive data requirements, wire management was also important. The dealer/Allsteel team invited the company to the dealer showroom and demonstrated how Terrace could easily handle cables, wires, and cords in each workstation. *"To solve their specific need, we installed a cable trough area under the worksurface with a data receptacle coming out of the panel directly under the worksurface,"* said the dealer.

The refresh also required that some managers currently in private offices shift to open workstations. To assist with the transition, the team specified veneer worksurfaces to provide an upscale and inviting look. Sliding doors were also added to the managers' stations to create additional privacy.

"By listening to their needs, we were able present the best product solution that was also delivered in a timely fashion," said Amy Winder, Market Manager for Allsteel. *"Ultimately, they saw us as a business partner and not just a vendor providing their office furniture."*



Terrace's flexible power and data capability, along with its well-coordinated mix of materials and finishes, help any company bring their corporate vision to life.