

Case Study

Industry
Insurance

Workstations
430

Products
Concensys

Opportunity
Consolidate 4 offices into 1, enhance team member collaboration, provide a lasting solution that can be easily reconfigured as the company grows.

Color Palette

Panel Fabric
LC930 Lucy Cornsilk

Paint
P02 Flint

Mobile Pedestal Cushion
SWN25 Swoon Pepper



Concensys® Administers Flexible and On-time Solution for Major Insurance Company

Combining four separate office locations into a single space can be difficult, particularly when plans change mid-project. When an insurance administrator presented that challenge, Allsteel, the dealer, and Concensys teamed to offer a durable, hassle-free solution that exceeded our client's expectations.



Reasons for Success When the project to combine the four offices began, there were plans for 350 workstations in the newly remodeled space. But in the middle of the already-tight project timeline, an additional 80 workstations were added due to company growth. Allsteel and the

dealer quickly reconfigured our solution to ensure the installation went smoothly. The result of this team effort was six semi loads of Allsteel product ordered, shipped, and installed on-time within 4 weeks and no punch list items.

"We're very proud there were no punch list items," said the dealer. "According to the client, we were the only vendor who 'came through' for them. It speaks a lot about the collaboration between Allsteel and our company."



With more than 20 pods of 16 workstations each in the office, the design also needed to promote collaboration between team members. Lower panels and special work-surfaces were used between workstations to achieve this. Members could now easily have impromptu meetings while also

receiving the benefit of additional work space. This feature also created a more open feel throughout the entire office.

Because Allsteel and the dealer impressed the insurance company with our ability to deliver a complete solution without hassle throughout the project, the firm recently made an additional order of more than 400 shelves to complement the workstations.

When looking for a faster, stronger, and friendlier solution, turn to Concensys. Its all metal frame construction is the strongest in its class and backed with a lifetime warranty. The modular design makes Concensys one of the easiest systems to install and reconfigure as a company grows.