

Case Study

Industry

Government

Workstations

360

Product

Reach, Terrace® 3.4, Get Set™, Sum™

Opportunity

Creating enhanced worker communication and collaboration. Space efficiency with large worksurfaces, abundant storage, and easy reconfiguration were also critical.

Color Palette

Panel Fabric

Shoji Sunset

Landscape™ Tiles

Mulberry Paper Gobi

Tambour Doors

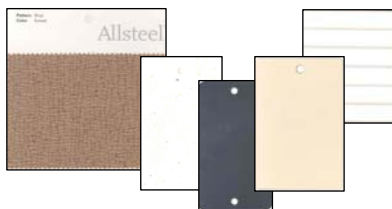
Warm Metallic

Paint

Flint

Laminate

Beigestone



Federal Agency Recruits Reach™!

When this Federal Agency was looking for a smart use of space with the ability to handle a large amount of high-tech equipment, they turned to Allsteel's Reach™.



Reason for Success After seeing Reach at NeoCon®, this Federal Agency said it was the perfect solution for their needs. The layout utilized Reach as the spine wall (56" high) and special Terrace 3.4 for the wing panels (43" high). This configuration dramatically opened up their workspace to allow worker collaboration and

the combination worksurfaces accommodated up to three monitors per workstation. In addition, workers now have increased storage and can easily access the sophisticated equipment used by this Federal Agency.

Reach also addressed the client's need for extensive data and electrical routing capabilities and the required color-coded wiring was easily achieved within Terrace 3.4's expansive panels. The client also liked that Terrace

tiles were easy to remove which allows for quick reconfiguration.



Reach is an excellent solution for companies who typically store a lot of documents or require improved space efficiency (i.e. insurance, banking, legal, research, government agencies, and

technical call centers). As outlined above, GSA business represents a significant way for your dealership to increase sales and Reach is perfect to assist. If you are interested in enhancing your GSA business, please contact your Account Manager. They can put you in contact with the Allsteel GSA Account Manager assigned to your area who will share specific strategies to help you succeed.