

Case Study

Industry
Healthcare

Products
Concensys, Sensible™ seating

Opportunity
Provide a durable solution that is easy to order, install, and reconfigure under tight deadlines.

Color Palette

Panel Fabric
GN955 Gemini Warm Beige

Paint
P01 Driftwood

Edge
E5 Driftwood

Laminate
TM41 Beigestone



Concensys® Claims Success

A leading Medicare claims processor was rapidly expanding and reconfiguring their existing facilities, as well as opening new office locations across the country. Concensys' fast, flexible solution keeps up with their needs as they grow.



Reasons for Success This is a fast-growing company, so they need an office solution that can keep up with their rapid expansion.

Because Concensys offers standard shipping under three weeks, the Allsteel dealer knows they can always count on Concensys to keep pace with this client's growth. "A lot of these

projects are so fast-paced, I don't have time to get drawings," the Allsteel dealer said. "We have used Express Solutions® several times."

But keeping up with them is much more than a matter of ordering new workstations. Their rapid growth also means changing the use of existing spaces. Because Concensys is easy to reconfigure, there's less down time when changes occur.

Adding to the challenge is a mobile workforce. As employees change jobs, internal moves could become problematic. Moves are simplified with mobile pedestals for storage. When an employee relocates to a new floor or desk, they simply roll their pedestal, and their files, with them.

The ability to move quickly does not mean they are willing to sacrifice quality, however. With a lifetime warranty, metal connections, and welded steel frames, Concensys is able to offer the durability the company requires.



Keeping everything simple is also important to them. With Concensys, the company is able to use the same solution for the 5' X 5' call centers as they are for the 7' X 6' claims workstations. By simply adding glass stackers to the top of workstations, they are able to create a special look for management. Since a single solution can be used so many different ways, they can rely on the

Allsteel dealer to quickly respond, regardless of the situation — or the location.

"I even help them with other cities using the Allsteel Intermarket Network," the Allsteel dealer said. "That has worked out very well."

Count on Concensys to deliver a durable solution that gets our customers up and running in a hurry.