

Case Study

Industry
Medical

Products

Concensys and Concensys Freestanding, Terrace® 3.4

Opportunity

Based on each department's unique needs, maximize each area's effectiveness utilizing a flexible small kit of parts, all delivered in a short timeframe.

Color Palette

Panel Fabric

LD9DJ Lido Huntington

Paint

P27 Black

Laminate

J Cinnamon



Concensys® is Good Medicine for Medical Center

When a regional Medical Center decided to consolidate several clinics into a single location, they required a furniture solution that would fit their needs over the long run. Concensys, with its flexibility, ease of reconfiguring, and best-in-class frame construction, perfectly fit with their immediate and long-term growth plans.

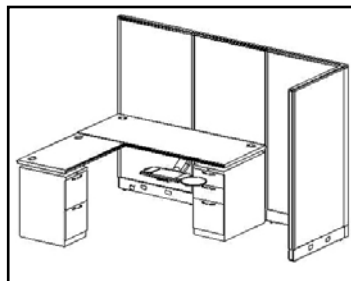


Reasons for Success When selecting their new office solution, the medical center wanted to make a statement with functionality and standardize on one product. With Concensys, they were able to use a single kit of parts in multiple areas because they could choose from freestanding or panel-based solutions depending upon each department's needs. This helps reduce the inventory they now need to manage, and helps contain installation costs because set up is fast and easy.

"The ease in which it's assembled was a big factor in their decision," said the Allsteel dealer. *"The office is able to be built so much faster."*

Speed in delivery also confirmed the medical center made the right decision. When some areas were constructed ahead of schedule, the Allsteel dealer was able to take advantage of Allsteel's Express Solutions®, which guarantees shipment of almost anything from the Concensys line within five days of placing the order.

But what made Concensys stand out from the competition was its overall value. With welded steel frames, high-pressure laminate worksurfaces, and metal panel connectors, top caps and kick plates, Concensys is tough enough to withstand years of use, reconfiguration, and re-use.



Allsteel continued to help provide a complete solution throughout the building: Terrace 3.4 panels were used in secure areas of the medical center where employees needed exceptional cable capacity for hi-tech technology equipment, along with the ability to quickly access and easy re-route cables for various monitoring equipment as needed.

Concensys brings all the essential elements of systems furniture into one high-value package. It's everything you need, along with plenty of welcome details, so you can create a productive, inviting office that easily accommodates change.