



Allsteel®

PROJECT PROFILE

HURON CONSULTING GROUP LLC
{ NEW YORK, NEW YORK }

“Huron is consistently faced with the challenge to office more people in less space and to utilize our space as efficiently as possible. In order to achieve these goals, we selected Reach.”

Marge Small, Real Estate Director, Huron Consulting Group LLC

CHALLENGE

Since its founding in 2002, Huron Consulting Group LLC has grown from 25 original managing directors to more than 1,200 people in eight different offices throughout the United States. Huron began working with Allsteel and IA Interior Architects of Chicago in 2004 when they decided to use the challenge of expanding their Chicago headquarters location as an opportunity to develop corporate furniture standards. “We selected Allsteel as our partner for several reasons,” says Marge Small, Real Estate Director at Huron, “but primarily for product quality and functionality and asset management capabilities. This decision was not made lightly,” she adds.

Huron chose Terrace systems furniture and #19 seating as its corporate standard. Within a year, another headquarters expansion was required. According to Small, “Huron is consistently faced with the challenge to office more people in less space and to utilize our space as efficiently as possible.” By this time, Allsteel had introduced Reach, an innovative integrated storage solution that works with core Allsteel systems platforms.



SOLUTION

Maximizing storage and space were critical considerations; Small notes that the new space had to accommodate “some of the most paper-intensive Huron workers, so storage efficiencies were important.” Reach offered more storage capability in each station in ways that are more active and easily accessible.

Reach came highly recommended by Jones Lang LaSalle, Huron’s real estate transactions and project management company. According to Jimmy Morgan, Vice President of Project and Development Services, “The Huron staff found that with Reach, they get a comfortable, open workspace that creates a cleaner, more flexible appearance, maximizing space and adding to the aesthetic footprint.” They also gained more functionality in a smaller footprint while saving money. Morgan estimates that Reach allowed Huron to accommodate 30 more people in the same floorspace (a 34% increase); this translates into \$1 million dollars savings over the life of the lease.* “And this was achieved with increased storage capacity and a better workspace, according to a majority of the staff we surveyed,” Morgan adds.

**Based on a single floor of 21,000 sq. ft.*

GAINS

The space and cost savings achieved by moving from 8' x 8' to 6' x 8' workstations while increasing storage capacity and improving functionality

A more open office design with lower panel walls

A smaller kit of parts to inventory and manage due to storage consolidation

Maximized work area and minimized obstruction with unique ergonomic worksurface shapes

An innovative workspace design that contributes to worker satisfaction and productivity and helps retain and recruit employees



ALLSTEEL PRODUCTS

Terrace® 2.6 frame-and-tile system, Pearlescent Strata™ Landscape™ surface, Reach™ and Persona™ storage, Gunlocke® Medley™ 2.0 casegoods, Get Set™ tables and chairs, Extensions™ work tools, #19®, Sum™, and Gunlocke Multi® seating



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EXPERIENCE

Huron Consulting found several critical benefits when they incorporated Reach into their planning. Binders could be locked inside the tambour-door-covered shelving. Staff who used to work in 8' x 8' stations found they had more usable space in their 6' x 8' Reach workstations. Sound dampening was improved. Marker boards increased the versatility of panel walls. Staff chose their own paper management tools based on their workstyle. According to Russell Frees, Vice President at workplace solutions provider Henricksen, "Reach has become the standard as Huron expands. They're providing the very best in innovative new products to present employees and new recruits."

Not only did the designer, IA Interior Architects of Chicago, find that Reach was easy to specify, but according to Steven Dandrea, Design Director at IA, "Our involvement with Allsteel throughout the furniture selection, development phase, and installation process proceeded seamlessly. Service was key. As a result, we were able to deliver an interior that was clearly inspired to resolve a client need."

“Allsteel has come through for Huron, especially from a product and service perspective.”

Marge Small, Real Estate Director, Huron Consulting Group LLC

For more information about Allsteel solutions, please visit allsteeloffice.com.

Allsteel[®]

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